

# REQUEST FOR PROPOSAL (RFP) NOTICE

PDC Telecommunication Services Sdn Bhd (PDC Telco) is a subsidiary of Penang Development Corporation (PDC). PDC Telco is one of the companies providing telecommunication infrastructure services to telecommunication service providers in Penang. PDC Telco will hold a RFP for the following works:

**RFP NO.: PDCTELCO/RFP\_ND/002/2024**

## **REQUEST FOR PROPOSAL FOR DATA CENTER, INTERNET AND FIBER BUSINESS MODEL FOR PDC TELECOMMUNICATION SERVICES SDN BHD**


This RFP is open to all consultants or companies that are interested and have the expertise to perform the specific scope of work described below:-

1. Product development and management
2. Product collateral

Our target coverage area is at Batu Kawan, Penang Science Park and Bayan Lepas Free Industrial Zone.

Requirements to Participate in the RFP:

1. Company is incorporated in Malaysia and registered with Companies Commission of Malaysia (CCM).
2. Company profile. The interested company, the shareholders, and the holding company of the said company do not hold a network facility provider license or a network service provider license from the Malaysian Communications and Multimedia Commission (MCMC); nor is the said company a distributor or reseller for any network facility provider licensee or network service provider licensee.
3. Duly signed Non-Disclosure Agreement (NDA) and need to submit together with the RFP documents.
4. Priority will be given to the appointed company that has experience in consultancy professional background. They must demonstrate expertise and achievements in managing sales and overseeing product management functions in previous roles, with minimum of five (5) years of personal experience in relevant industry. While the officers or employees should currently be affiliated with the company, they must provide concrete evidence of their own qualifications and experience, independent of the company's track records.

Venue :  PDC Telecommunication Services Sdn. Bhd.  
1-12A-12A, SUNTECH@Penang Cybercity,  
Lintang Mayang Pasir 3,  
Bandar Bayan Baru  
11950 Bayan Lepas, Pulau Pinang  
Tel No : 04-640 6644  
Fax No : 04-640 6640

Date/Time : Monday – Friday (9.00am-05.00pm)  
Lunch Time (Monday – Thursday: 1.00pm-2.00pm)  
(Friday: 12.15pm-2.45pm)

RFP documents, together with the signed NDA should be placed in a sealed envelope and labeled **"REQUEST FOR PROPOSAL FOR FIBER BUSINESS MODEL FOR PDC TELECOMMUNICATION SERVICES SDN BHD"** The documents must be submitted to the above-mentioned office address on or before **12:00 noon, 06<sup>th</sup> January 2025**.

**"Any offer of corruption or other incentives that may influence the position of the Tenderer will result in the tender being rejected immediately".**